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*Rehoboth • Dewey • Bethany • Lewes • Milton • Georgetown • Millsboro • Milford
Ocean City, MD • Surrounding Areas*

August 2019



Property details on back cover

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LUXURY COLLECTION



**312 LePointe
Drive
Ocean Ridge West**
5BR • 3BA
1 (1/2)BA

\$1,095,000



**10 Missouri
Avenue
Lewes Beach**
5BR • 3BA
1 (1/2)BA

\$1,799,000

EPITOME OF BETHANY BEACH LIVING

Just 1.5 blocks to the ocean! Furnished, 5BR, 3.5BA stunner with inverted, open floorplan for easy entertaining and sunset views. Updated kitchen, outdoor shower, plenty of storage. Gated community with pool, tennis, kayak launch. Perfect location - just a short walk to the guarded ocean beach - near Bethany Beach attractions. Rental machine, averaging \$70,000 rental income annually.



IMPRESSIVE, COASTAL CHIC

Enjoy 4 levels of both outdoor and indoor living in a sought-after beach location. Stunning, clean architectural lines and metropolitan details frame this 5BR home with heart of pine hardwood floors; radiant kitchen with leathered granite counters, 5-burner stainless-steel range, and tile backsplash; bonus galley kitchen on the first floor; private top-floor master; light-filled great room with vaulted ceiling; geothermal HVAC; and more.



**618 Kings
Highway
In-Town Lewes**
4BR • 3BA
1 (1/2)BA

\$1,100,000



**5 Sea Side Drive
Sandpiper Drive**
4BR • 3BA
1 (1/2)BA

\$1,175,000

IN-TOWN LEWES ICON ON DOUBLE LOT

Classic 18th-century Kings Highway home is recognizable for its cedar shake exterior and clear adjacent corner lot. Approx. 225-250 years old, this home underwent a complete renovation (to the studs) in 1988, and a rear section was added in 1998. Enjoy tasteful landscaping and a relaxing side deck overlooking the yard. Currently one parcel; once subdivision is approved, seller will consider selling the home and lot separately.



DREAM BEACH HOUSE

Live so close to the Atlantic Ocean, so close to Quiet Resorts attractions! This contemporary, ocean-block, furnished home provides: 4BR, 3.5BA; open floorplan; lovely gathering areas both inside and outside; deck with ocean views. Outside shower. Consistent rental history means investment opportunity. Move right in to your beach lifestyle!



LUXURY COLLECTION



**98 Tidewater
Road
Henlopen Acres**
4BR • 2BA
1 (1/2)BA
\$1,650,000

A HOME BY THE SEA

Nestled in private and tranquil Henlopen Acres, it is a place to get away from it all, yet be close to all the action, fun, and culinary attractions. Enjoy a light-filled sun/family room with skylights, an inviting LR with wood-burning FP, rich hardwood floors throughout, 4BR, a full unfinished basement, and more. Timeless appeal greets you in this Rehoboth Beach home, situated on a wooded lot with a spacious backyard that is perfect for summer get-togethers.



**31 Hall Avenue
The
Chancellery**
5BR • 6BA
2 (1/2)BA
\$3,250,000



CUSTOM CRAFTSMANSHIP AND DESIGN AT THEIR FINEST

Furnished, spacious, three-level residence features elegant and practical living areas to accommodate and entertain family and friends. Features inverted floor-plan for oceanviews: 5BR, 6 full BA, 2 half BA; chef's kitchen; spacious living areas throughout home; office; media room; 3-bay garage; firepit.



**130 Bay Avenue,
Unit I
Breakwater
House**
3BR • 3BA
\$1,250,000

EXCEPTIONAL LUXURY

Enjoy bright interior spaces on all three levels with ease – home features an elevator; a gourmet kitchen with granite countertops, custom cabinets, 6-burner gas cooktop, stainless-steel appliances, and walk-in pantry; formal LR and DR; third-floor master suite with spa-like bath, custom walk-in closet and private balcony; 4 additional spacious bedrooms – each with its own private bath – and 2 laundry rooms (first and third floors) to enjoy beach life!



**35 Inlet View Ct
South Shore
Marina**
7BR • 6BA
2(1/2)BA
\$3,900,000



SUMMER DREAM

No expenses were spared creating this exceptional retreat overlooking the Indian River Inlet! Water views from every room in this gorgeous home. Relax on any of the spacious decks or in the screened porch. Open the custom wall to wall collapsing doors to entertain guests. This chef's kitchen will amaze with double wall ovens, sub zero fridge, 6 drawer refrigerators, and 10 person bar. Additional features include a gas FP, home gym, 3 car garage all located in a amenity rich community.





**31155 CONLEY'S CHAPEL ROAD
LEWES**

UNBELIEVABLE PRICE FOR 2,650sf HOME Situated in a rural setting, make this 4BR, 3BA shine with a little TLC. Located just a short drive to resort attractions.

\$299,500



**4 EGRET COURT
THE SALT POND**

SOMETHING SPECIAL Ideal for entertaining: 4BR, 2.5BA; hardwood floors; spacious kitchen with Amish, custom-built cabinets, island with prep sink, pantry; first-floor MBR; formal DR; bonus room over garage. Located in golf-and-residential community pools, tennis, and more.

\$725,000



**33162 WOODLAND COURT N
ABTB**

RUSTIC CHARM AT THE BEACH! 3BR, 2BA home showcases unique post-and-beam construction and pine floor and log-cabin walls. Nestled on wooded, double lot in amenity-rich, gated community with marina, pool, tennis, and more. Comfortable year-round living or vacation home.

\$249,900



**38175 ROBINSONS DRIVE
SILVER LAKE MANOR**

LIKE-NEW HOME WITH EXCELLENT RENTAL POTENTIAL Just 3-plus blocks from the beach. Furnished 4BR, 5.5BA home offers open floorplan, expansive living and dining spaces, gourmet kitchen, gas FP, hardwood floors, 3-zone HVAC, patio. Finished basement.

\$849,900



**16572 HOWARD MILLMAN LANE
PAYNTERS MILL**

AN OASIS FROM THE OUTSIDE WORLD 4BR, 3.5BA home on corner lot features first-floor MBR, upgraded gourmet kitchen, three porches, patio with koi pond. Amenity-rich community: clubhouse, pool, tennis, and more.

\$450,000



**16885 DEVON ROAD
MILL POND ACRES**

SOLID INVESTMENT, GREAT PRICE This one-level home features hardwood and new vinyl plank flooring, open floorplan with brand-new appliances in the kitchen, a stone fp in the bumped-out LR, back deck, master suite, office/bonus room! No HOA fees and easy access to beaches!

\$329,900



**2 BEEBE DRIVE
BEEBE FARM**

WOODED NEIGHBORHOOD Home feels like an estate: 3BR, 2BA, hardwood floors, upgraded kitchen, spacious sunporch with new carpeting, hot tub, wraparound deck. Hot tub in private location.

\$340,000



**19 DOGWOOD DRIVE
PINEWATER FARM**

CONTEMPORARY LIVING, TIMELESS ELEGANCE come together in this 3,400SF, 4BR, 2.5BA, single-story home: FP, great room, formal DR, sunroom, chef's kitchen, all on landscaped corner lot. Community boat ramp.

\$395,000



**35924 SPINNAKER CIRCLE
WOLFE RUNNE**

STYLE AND LOCATION Live comfortably with 5BR - including 2 master suites - hardwood and tile flooring throughout, custom accent walls, plus a detached 3-car garage with an unfinished space on the second level that is ideal for finishing as a studio, office, or in-law suite!

\$859,900



**2003 CEDAR STREET
LEWES BEACH**

AS FAR AS THE EYE CAN SEE Luxuriate with 5BR, 5.5BA, and a first-floor game room - all with modern creative details. Entertain in the bright, open kitchen, dining, and great room floorplan; spacious bedrooms with en-suite baths, including the luxuriously appointed master suite.

\$1,850,000



**220 TANGLEWOOD DRIVE
BRIARWOOD ESTATES**

RELAXING SETTING Enjoy a spacious master bedroom with spa-like en-suite bath and walk-in closet, country kitchen placed comfortably between the formal dining room and living room with skylights and gas fireplace. Just a few minutes down to Rt 1 and beaches.

\$339,900



**26156 RICH FIELD DRIVE
RICHFIELD ACRES**

STYLE AND PRIVACY ON NEARLY AN ACRE This home features hardwood flooring throughout main living area, corner gas FP, family room, gorgeous kitchen with GE's "Slate Profile" series matching appliances, private master suite with closet organizer, side-entry 2 car garage, shed and more.

\$389,900



**220 HOLLYWOOD STREET
BETHANY BEACH**

IN THE HEART OF DOWNTOWN This furnished, 4BR, 2BA home provides 1,500SF of living space, plus 1,000SF of unfinished space ready for your ideas. Features deck, wood-burning FP, and parking for 4 cars. Great rental history.

\$849,000



**26534 TRIBUTARY BOULEVARD
PENINSULA LAKES**

WHY WAIT TO BUILD? Tons of upgrades, including: hardwood flooring throughout main living areas; a gourmet kitchen with granite counters, stainless-steel appliances; spacious MBR with double walk-in closets; frameless glass and ceramic tile shower in MBA; screened porch and rear deck.

\$469,900



**24812 RIVERS EDGE ROAD
STONEWATER CREEK**

MAGNIFICENT HOME IN UPSCALE COMMUNITY Elegant residence provides 4BR, 2.5BA, FR, formal DR, eat-in kitchen, sunroom, screened porch, side-entry garage, private backyard. Community pool.

\$397,500



**8 SEA SIDE DRIVE
REHOBOTH SHORES**

ENERGY-EFFICIENT HOME 2 MILES TO BEACHES This 3BR, 2BA home features its own solar array, 14-x-24 screened porch, 12-x-15 deck. Professionally maintained landscaping. Opportunity for retirement home, beach home, or rental investment.

\$349,000



**34803 MUTE SWAN LANE
SUMMERCREST**

AWARD WINNING, ENERGY EFFICIENT This 3BR, 3 full BA home features an open floorplan, stylish kitchen with granite counters, breakfast bar/island, and pantry; inviting LR with gas FP; generous master; bonus loft with full bath; large storage space; and much more!

\$379,900



**26981 E. TRAP POND ROAD
GEORGETOWN**

BREATHE, RELAX, ENJOY THE PRIVACY YOU'VE EARNED on your private estate of 37.5 acres. 4BR on one level, 3.5BA, cathedral ceiling in great room, dream kitchen, wall of windows, and the best that a custom-designed home can offer. Pool, workshops, more.

\$795,000



**18189 EMERSON WAY
HAWTHORNE**

WHY WAIT TO BUILD? Move right into this practically brand new 3BR home situated on a premium lot. Featuring convenient one-level living with open floor plan; private master suite; stylish kitchen with granite counters and stainless steel appliances, central vac; tankless hotwater heater.

\$329,000



**32837 ASHWOOD COURT
ANGOLA BY THE BAY**

SPOTLESS RESIDENCE Charming, well-maintained, 3BR, 1.5BA home features open design, FP, large screened porch, brick patio. Storage shed being sold as-is. Gated marina community with pool, tennis, clubhouse, and much more.

\$244,900



**31431 WATERS WAY
RESERVES AT LEWES LANDING**

SO CLOSE TO BEACH ATTRACTIONS in pool-community! This 3BR, 3BA home offers modern floorplan, FP, geothermal system, and much more. Just minutes to beaches, dining, shopping!

\$430,000



**24438 PUTTERS DRIVE
THE PENINSULA**

EXCEPTIONAL LUXURY Enjoy bright interior spaces on all three levels with ease – home features an elevator; a gourmet kitchen; formal LR and DR; third-floor master suite with spa-like bath, custom walk-in closet and private balcony; 4 additional spacious bedrooms – each with own bath.

\$1,499,900



**302 FREDERICK STREET
WHITE'S ADDITION**

MARVELOUS MILTON Welcome to this charming 3BR, 2BA home featuring a spacious living room, formal dining room, master bedroom with a walk-in closet, and relaxing rear deck overlooking the backyard. Perfect as an investment property or a personal residence.

\$249,900



**37227 BRENDA LANE
SILVER WOODS**

MODEL PERFECT This beautifully maintained home features an open floorplan with: stainless-steel Wolf and Sub-Zero appliances, granite counters; rich hardwood and tile flooring throughout; sun-room; welcoming LR; a floor-to-ceiling stone FP; private first-floor master suite.

\$465,000



**112 MORGAN WAY
WAGAMON'S WEST SHORES**

PICTURE PERFECT Wagamons West Shores stunner features great room with gas FP, formal DR, LR, spacious and private master with walk-in closet, bonus sitting room and master bath, full, unfinished basement, landscaped lot with rear deck. Within Milton town limits.

\$372,900



**41238 GLOUCESTER DRIVE
GRANDE AT CANAL POINTE**

MOVE RIGHT IN . Upgrades throughout this 4BR, 3BA home include hardwood flooring throughout the main living area, COREtec luxury vinyl in the first-floor master, ceramic tile in the master bath, granite countertops, custom closets, plantation shutters, 2nd-floor BR/bonus room, patio.

\$670,000



**24 CRIPPLE CREEK RUN
CRIPPLE CREEK**

LOVELY FAMILY HOME features 3BR, 2BA, convenient floorplan, kitchen with breakfast area, and more. Located on 1.5-acre parcel.

\$399,000



**33559 HERRING VIEW DRIVE
BAY POINTE**

WATERFRONT COMMUNITY 3BR, 2BA home is near community pool, clubhouse, offers formal DR, eat-in kitchen, FR, FP, 4-season room. Finished basement with FR, gym area, flex room, workshop, storage, full-bath roughed in. Fenced yard, composite deck, patio, outside shower, shed.

\$424,900



**32883 PEACH TREE LANE
NASSAU STATION**

NEW CONSTRUCTION with open floor-plan: 3BR, 2BA, kitchen with oversized island, gas FP, skylights, deck, many custom details. Close to downtown Lewes and east of Route 1.

\$465,000



**35178 HELMSMAN WAY
STONEWATER CREEK**

STUNNING MODEL-LIKE HOME Like-new 3BR and 2.5BA boasts tons of upgrades and detail. Dream kitchen delivers an island, upgraded cabinetry, granite, tiled backsplash, and more. Master suite includes soaking tub. Long list of additional upgrades and energy efficient, too!

\$399,900



**23223 BRIDGEWAY DRIVE WEST
ANGOLA BY THE BAY**

BEACH LIFE IS CALLING! Adorable 3BR, 2BA Ranch. Great beach getaway or full-time residence: open-concept design; kitchen with granite countertops, breakfast bar, tile floors; hardwood floors; MBR; outside shower; shed for beach gear. Marina community with pool, tennis, basketball.

\$191,000



**11 MICHIGAN AVENUE
LEWES BEACH**

HERE COMES THE SUN! Shine twice as bright this summer with this 2-for-1 beach retreat! Seller has started the approval process to create condominiums so that each unit can be sold separately. After approval is complete, units will be listed separately with market-value pricing per unit.

\$1,295,000



**32792 OCEAN REACH DRIVE
HENLOPEN LANDING**

TONS OF SPACE & MOVE-IN READY! This 4BR, 2.5BA features an open floor plan with recently refinished hardwood flooring, sunroom bump-out, private 1st floor master suite with walk-in closet & en-suite bath with soaking tub. Paver patio, fenced backyard, unfinished basement.

\$365,000



**17299 MERLIN LANE
HAWKSEYE**

WELCOME TO YOUR OWN PRIVATE OASIS Elegance abounds in this almost 5,000sf, 4BR, 5.5BA home! Features include pool, chef's quality kitchen, 3-season room, hot tub, 2 decks, stone FP, first-floor master suite with 2 walk-in closets and master bath, partially finished basement.

\$1,325,000



**30455 HALF SHELL ROAD
OYSTER ROCK**

CONVENIENCE, CLOSE TO THE BEACH Situated on a beautifully landscaped corner lot, this home features the convenience of spacious, one-level living with 4BR and 3BA on the first floor, plus a second-floor bonus room above the attached 2-car garage. Private master suite.

\$439,000



**29543 TURNBERRY DRIVE
FAIRWAY VILLAS**

SPACE AND LIGHT ABOUND IN THIS LOVELY HOME This 4BR, 2BA home offers views of golf course and pond from deck. Enjoy open floorplan, updated kitchen, attached Florida room, MBR, finished bonus room. Initial golf membership included!

\$439,900



**26545 TRIBUTARY BOULEVARD
PENINSULA LAKES**

BEAUTIFUL CUSTOM UPGRADES This 4BR, 2BA home features open living space, gourmet kitchen, custom paint, FP, deck for entertaining. Popular pool-community.

\$430,000



**35546 HATTERAS COURT
SAWGRASS AT WHITE OAK CRK**

CASUAL LIVING COMBINES WITH UPSCALE FINISHES 5BR, 4.5BA home with open plan providing separate and distinct vignettes, extensive custom millwork, first-floor MBR, formal dining, office, chef's kitchen. Landscaped grounds, 3-season porch, private patio, and pool.

\$649,900



**36302 OLD MILL BRIDGE ROAD
DIRICKSON LANDING**

CUSTOM-BUILT IN MARINA COMMUNITY This 4BR, 3.5BA features Brazilian cherry floors; gourmet kitchen with Silestone countertops, travertine marble backsplash, Wolf appliances, double wall oven; in-law suite with private entrance. Encapsulated, conditioned crawlspace.

\$599,900



**23167 BRIDGEWAY DRIVE WEST
ANGOLA BY THE BAY**

CUTE, CHALET-STYLE COTTAGE just a stroll to community marina, clubhouse, and pool. Invest in this 2BR plus loft, 1.5BA home with great rental history. Owner owns lot next door and will offer to buyer of house as a package deal for just \$250,000.

\$189,900



**202 LOGANBERRY LANE
BREEZEWOOD**

ONE FLOOR LIVING This 3BR, 2BA home would be great for a family, couple or make a great rental! Nice size yard, on a quiet culdesac. Located around the corner from the community amenities. 1 car garage has been cut in half and is currently being used as additional sleeping space.

\$307,555



**32638 E. RIGA DRIVE
OCEAN WAY ESTATES**

ENTERTAINER'S PARADISE 5BR, 3.5BA Contemporary features LR with FP, game room, 2 screened porches, deck, outside shower. Two-car attached garage; two-car detached garage for beach gear. Make beach memories here!

\$449,000



**1 SHIPCARPENTER SQUARE
SHIPCARPENTER SQUARE**

SYMBOL OF HISTORIC LEWES Where historic appeal meets modern convenience. Original structure is from 1820, cleverly renovated to feature 3BR, 2.5BA, gourmet kitchen featuring a commercial stove, wood-burning FP, bright sunroom, wide plank hardwood floors & room for more!

\$999,900



**27593 S. NICKLAUS AVENUE, #79
THE PENINSULA**

LOWEST-PRICE SINGLE-FAMILY HOME IN COMMUNITY! South Beach model features 4BR, 3BA, chef's kitchen, FR, breakfast room, formal DR, grand MBR, two balconies, brick courtyard patio. Two-car garage. Enjoy resort-style amenities such as Jack Nicklaus Signature Golf Course.

\$419,000



**104 GOSLING CREEK ROAD
GOSLING CREEK PURCHASE**

INVITING HOME, GREAT LOCATION A dynamic floorplan draws you into this gracious home from the LR with soaring ceilings and FP to the shining kitchen. Enjoy a light-filled sunroom, first-floor master, side-loading 2-car garage, a spacious and private tree-lined backyard, deck and storage shed.

\$359,900



**32583 LONG IRON WAY
BAYWOOD**

GOLF COURSE RESORT LIVING AT ITS BEST! 3BR, 2.5BA home backs to first green. Enjoy open floorplan, formal DR, first-floor MBR, bonus room, covered back porch. Community golf, beach, marina, and so much more!

\$229,900



**8 SYDENHAM COURT
KINGS CREEK COUNTRY CLUB**

ENTERTAINERS DREAM! Private, 4BR, 3BA home features 16-x-30 saltwater pool; chef's kitchen with granite finishes; formal DR and LR with FP; great room with floor-to-ceiling FP; finished basement. In prestigious golf-community with tennis, pool, and more. Owner is licensed DE REALTOR®.

\$789,900



**16153 RED FOX LANE
RED FOX RUN**

SPACE, GRACE, IN ONE PLACE Situated on a partially wooded corner lot with a wraparound front porch, home features a gourmet kitchen with granite counters, inviting LR with FP, a private master bedroom with spa-like en-suite bath and walk-in closet and bonus room on the second floor.

\$499,900



**30303 LONE PALM WAY
SPRING BREEZE**

ENJOY EXTENSIVE BUILDER UPGRADES This 4BR, 4BA home offers chef's kitchen, floor-to-ceiling stone FP, hardwood floors throughout, study, full basement with storage and finished space. Premium, private lot just minutes to beaches, shopping, fine dining.

\$430,000



**6 FOXWOOD COURT
FOXWOODS**

YOU COULDN'T HAVE PLANNED IT BETTER Fantastic, 5BR, 4.5BA property located 2.5 miles from Bethany Beach offers private, detached casita studio for guests or in-laws.

\$559,000



**26383 TIMBERCREEK LANE
LONG NECK SHORES**

CONTEMPORARY HOME SHOWS LIKE A MODEL Pristine 4 bedroom, 3 bath with open floorplan, sunroom, more. Popular pool-community just a short drive to resort attractions.

\$325,000



**120 E. THIRD STREET
LEWES**

START LIVING YOUR LEWES LIFESTYLE Tucked away on a quiet side-street, this 4BR, 2BA home is full of architectural appeal! Enjoy a spacious eat-in kitchen, FR with central wood-burning fp, 2 first-floor BRs, and a screened porch that overlooks the fenced-in backyard.

\$699,900



**202 WEST SIDE DRIVE
RBYCC**

GOLF COURSE LIVING, BAY VIEWS Inverted floorplan showcases a second-level main living area with an open floorplan and picture windows that let in light and scenic vistas. Other features include 2 master BRs, 2 wood-burning FP, hardwood flooring, screened porch, sundeck, and more.

\$799,900



**33257 KENT AVENUE
BETHANY BEACH**

QUINTESSENTIAL BEACH COTTAGE on large lot just 4 blocks from the beach! 2BR, 1BA. Being sold in as-is condition. Owner is licensed REALTOR®.

\$440,000

ENJOY THE EASE OF CONDOMINIUM LIVING!



33704 BRIAR COURT S, UNIT 20 BETHANY MEADOWS

TAKE LIFE EASY! Furnished, 2BR beach home with sunroom is 2 miles to Bethany. Open floorplan. Refreshed and updated. Community pool.

\$199,500



1609 COASTAL HWY, UNIT S105 THE OPAL

SIMPLY THE BEST and better than all of the rest! Contemporary, 4BR, 3BA townhome in the heart of Dewey Beach with 2 parking spaces and pool. Fully furnished; great rental income.

\$549,900



20051 CHURCH STREET, #10 WASHINGTON PLACE

OPPORTUNITY EAST OF ROUTE 1 Enjoy an open floorplan, sunporch, and low-maintenance living in this 3BR, 2.5BA townhome. This unit has been a proven long-term rental - so move in or start making some extra income.

\$560,000



18836 CANDY HARBOR, #1703 WOODS COVE

BEST VIEW IN COMMUNITY Over 1,900SF, 3BR, 2BA home with upgrades. Fabulous four-season sunporch. Being sold partially furnished. Two-car garage.

\$325,000



1202 EDGEWATER HOUSE ROAD SEA COLONY EAST

RARE OCEANFRONT OPPORTUNITY! Make this your base for beach fun! Enjoy 2BR, 1.5BA, balcony in building with elevator, pool, and parking.

\$635,000



11 VIRGINIA AVENUE, #204 THE CREST

REHOBOTH OCEANBLOCK CONDO This 2BR condo has a proven rental history. Recently painted. Desirable 15-unit condo features a sparkling pool, secure entrance, elevator, storage space, off-street parking, and on-site laundry.

\$485,000



1903 SEA EAGLE DRIVE, #1903 EAGLES LANDING

GREAT REHOBOTH BEACH OPPORTUNITY! Don't miss this rare 2 level floor plan with 2BR, 2.5BA, just minutes from Rehoboth Beach and Boardwalk. Fantastic investment with proven rental history.

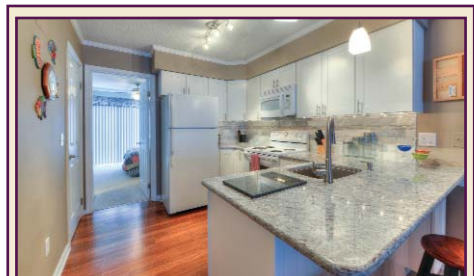
\$319,900



2 VIRGINIA AVENUE, #207 EDGEWATER HOUSE

OCEANFRONT CONDO! Renovated, furnished studio unit with great rental history. Spectacular views! Walk out of building onto Boardwalk and beach. Relax by community pool.

\$357,500



107 COLLINS AVENUE, UNIT 501 THE COVE

BAY AND MARINA VIEWS This furnished, turn-key 4BR, 3BA condo features meticulous renovation: kitchen with granite finishes; new windows and doors; skylights; FP; new roof, Trex steps and patio; and much more. Community pool.

\$589,000

ENJOY THE EASE OF CONDOMINIUM LIVING!



**35801 S. GLOUCESTER CIR, #B52
FAIRFIELD AT LONG NECK**

ONLY 4BR IN COMMUNITY Priced below the most recent comparable sale. The home offers an open floor plan with 3BR and en suite Master, eat-in kitchen, a screened in porch overlooking the wetlands and Indian River Bay.

\$224,900



**39722 BEACH PEBBLE SQ, UNIT 8
BEACH PEBBLE SQUARE**

ONLY 1.5 BLOCKS TO THE BEACH Never rented, although there is huge income potential. Meticulously maintained with plenty of room with 3BR, 2 full BA, and 2 half BA, as well as loft. Additional suite on ground level with BA and kitchenette!

\$595,000



**17405 N. VILLAGE MAIN BLVD
VILLAGES OF FIVE POINTS**

ENJOY THE VILLAGE LIFESTYLE Spacious 3BR townhouse features an open floorplan with tile and hardwood flooring, eat-in kitchen, extra-large third-floor master suite with a huge walk-in closet, two additional second floor BRs, and more.

\$319,900



**19289 COPPER DRIVE, 4B
STERLING CROSSING**

GREAT REHOBOTH BEACH LOCATION This 3BR, 3 full BA, 2 half BA townhome is centrally located. Enjoy an open floorplan, hardwood flooring throughout first floor, 2 master BRs - including the first-floor master suite, 3 levels of spacious living.

\$329,900



**17380 TARAMINO PLACE, UNIT 11
TARAMINO**

GREAT INVESTOR PROPERTY WITH ESTABLISHED RENTAL HISTORY 3BR, 2.5BA, two-level townhome in pool-community east of Route 1. Enjoy four-season sunroom. Convenient to downtown Lewes and beach attractions.

\$240,000



**17636 POINTER DR, UNIT 2
EAGLE POINT**

LOCATION, LOCATION, LOCATION Spacious townhome is in a prime location with no homes directly behind it. Features large kitchen, flexible dining and living area, generous master suite, new composite deck overlooking the rear common area.

\$299,900



**20974 SPRING LAKE DRIVE, #205
SPRING LAKE**

TRULY ADORABLE TOWNHOME in sought-after pool-community just a mile to the beach! 2BR, 2BA, open floorplan, private patio, outdoor shower. Storage area and shed for beach gear. Excellent rental-income potential.

\$339,900



**20 BEECH COURT, UNIT 6.6B
PLANTATIONS EAST**

SO CLOSE TO RESORT ATTRACTIONS Enjoy this 2BR, 2BA, first-floor home with 1-car garage. Features open floorplan and wraparound three-season room. Optional amenities.

\$225,000



**18936 SHORE POINTE CT, #2802
WOODS COVE**

BEACH READY Loads of upgrades to this 2BR, 2BA, first-floor condo! The split-bedroom floorplan features spacious rooms, hardwood floors, enclosed porch, 1-car garage. This home can be enjoyed year-round or summer getaway. Great rental potential.

\$249,900

Building Lots

Bring your ideas!

Fox Hollow



Definitely priced to sell, this buildable lot is located in a convenient Lewes location. West of Lewes, lot is in Fox Hollow, just minutes to the beaches, shopping, dining, and tons of attractions in Coastal Delaware. **\$39,900**

Frankford



Bring your ideas to this 54-x-210 parcel, partly cleared. Centrally located near shopping, dining, and resort attractions. Roomy enough for your dreams, and a great price for your budget! **\$49,900**

Millsboro



This roomy, 137-x-200 wooded homesite is the perfect canvas for your ideas. Buy now and build later. Or expand your home as your needs change. Great location near shops and restaurants. **\$70,000**

The Salt Pond



Lightly wooded lot on cul-de-sac in golf and residential community that also provides pools, tennis, fitness, and more. Build your dream just a short distance to Bethany Beach attractions and Boardwalk. **\$149,000**

Ready . . . Set . . . Build!

BEACON MEADOWS: Half-acre parcel in quiet setting. **\$49,900**

DAGSBORO: Bring your ideas: 14 acres in prime location. **\$595,000**

DELAWARE OYSTER FARMS: Boating community. **\$69,500**

FALCON CREST: Wooded corner homesite. Low HOA fees. **\$60,999**

MILTON: 3-plus-acre lot with no builder tie-in. **\$299,900**

NORTHERN OAK ESTATES: 13-plus acres of potential. **\$199,900**

PEMBERTON: Build your dream on .75-acre lot. **\$89,900**

RED FOX RUN: Quiet community so close to Lewes. **\$179,900**

SWANN ESTATES: Create your personal waterfront retreat. **\$89,900**

WARWICK PARK: Cleared lot in marina-community. **\$79,500**

Listings in Maryland

Offering a variety of options



LIGHTHOUSE SOUND, MD

"Gorgeous, beautiful, and breath-taking" are a few words to describe this buildable, approximately half-acre homesite. Southern exposure over the fourth fairway, with view of Route 90 bridge and Isle of Wight.

\$260,000



OCEAN PINES, BAY COLONY, MD

Immaculate home located in popular pool-community! 3BR, 2.5BA residence features golf-course views from its cul-de-sac location. Features include: open floorplan, vaulted living room, Florida room, paver patio. On an extra-large lot, with two-car garage. **\$339,900**



HIDDEN HARBOR, MD

If you wish to live close to the beach, bay, and golf, this is your perfect homesite! Lot 9 measures over a half-acre nestled up against treed land. Start making your checklist for that dream beach home. Available for such a great price: **\$49,990**

FOR SALE: COMMERCIAL PROPERTY

BETHANY BEACH




Boutique motel in wonderful location, so close to Bethany Beach attractions and near both shops and dining. Guests will love the charming, updated interiors.
\$1,850,000

HARBESON



Attention investors and commercial-property seekers! Don't miss this 6-acre property and 7,000SF of commercial space. Great location on busy Lewes-Georgetown Highway. **\$1,995,000**

LEWES



Valuable commercial property downtown! Impressive turnkey property with completely equipped restaurant on first level; two remodeled vacation rental spaces on second level. **\$1,499,900**

MILFORD



Investor potential with this stately building situated downtown. Bank vault. Safe deposit boxes still intact. Parking lot. Being sold in as-is condition.
\$599,000

MILFORD



Bring your ideas! This great opportunity is located at the intersection of two boulevards bordering the Mispillion River. An opportunity to build a private medical center! **\$799,000**

MILTON



Property features 12 rentable retail/office units. Located on the Broadkill River, with walking distance to attractions; city parking lot across the street. Positive cash-flow potential. **\$675,000**

REHOBOTH BEACH



Now is your chance: Invest in this oceanblock, turn-key restaurant in prime location downtown. Full liquor license. All FF&E. Leasehold interest.
\$295,000

WOODCREST



Consider this low-maintenance investment! Office building located in busy Millville. Plenty of parking and good visibility. Just a short drive to beaches.
\$739,000

Northern Delaware Bay Beaches

Discover a more affordable beach lifestyle: hidden gems for Nature-lovers

Broadkill Beach • Slaughter Beach • Back Bay Cove • Prime Hook Beach

Bowers Beach




WONDERFUL VIEWS Sunny, 4BR, 3.5BA. Open-concept plan. **\$359,900**

Broadkill Beach



EXTRAORDINARY WATER-FRONT 4BR, 3.5BA. **\$1,185,000**

Broadkill Beach



RUSTIC PRIVACY Furnished, 3BR, 2BA with FP, deck. **\$435,000**

Broadkill Beach



WITHIN REACH! Furnished, 2BR, 1BA. Beach is a block away. **\$339,000**

Lots



Prime Hook Beach

• Build your dream on this 1.31-acre site with 115 feet of waterfront. Borders wildlife refuge.
\$549,000

Slaughter Beach

• Choose from one of two parcels for your dream beach home.
\$39,900 each



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Fully furnished and ready for summer. Well-maintained 3BR, 2BA. Screened porch. Patio for entertaining and shed for storage. Community amenities. **\$79,900**



Sussex East MHP

Recently updated 3BR, 2BA home is priced to sell in 55-plus community. New roof, fresh paint, and new HVAC system. Large storage shed. Paver patio. Community pool, clubhouse. **\$79,900**



Sussex West MHP

Great beach home in 55-plus community! 3BR, 2BA doublewide with open floorplan, large kitchen with center island, attached garage. Community indoor pool. **\$105,000**

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BHHS Gallo Realty Celebrates 40th Anniversary

Founders Bette and Sal Gallo celebrate the 40th anniversary of their firm in the upcoming year. When the husband-and-wife team opened Gallo Realty in 1979, there were only a handful of other real estate firms in the resort region and the real estate landscape looked much different, both literally and figuratively. Farmland lined Coastal Highway, and you could purchase a “beach house” in Rehoboth Beach or on Lewes Beach for under \$50,000.

Gallo Realty focused on residential sales, vacation rentals, and commercial property and continues to do so today in their four offices in Bethany Beach, Rehoboth Beach, and Lewes. The company is still family-run and succeeded by daughters Lee Ann Wilkinson, REALTOR®; Tricia Ratner, marketing/philanthropic director; son-in-law Andrew Ratner, BHHS Gallo vice president; and granddaughters Taylor Wilkinson, listing coordinator, and Billie Wilkinson, Lee Ann Wilkinson Group personal assistant.

The firm has been a consistent leader in market share throughout the county since it began as Gallo Realty, through 25 years with the Prudential franchise and for the past five years with Berkshire Hathaway HomeServices affiliation. Over the past 40 years, technology, interest rates, market offerings, and competition have changed immensely, but the one con-

stant that remains is the adherence to the company mission statement.

“At BHHS Gallo Realty, our goal is to exceed the customer’s expectations for reliable service and professional assistance in buying, selling, or renting Real Estate,” stated Bette



Still a family-run company, Bette and Sal Gallo are pictured with their children, all very active in the business (left to right): Tricia Ratner, Andrew Ratner, Lee Ann Wilkinson.

Gallo. “I have seen lots of ups and down and major changes in the market over the years. It takes a company of truly dedicated agents and staff members to endure these fluctuations, and that is one thing I am very proud of.”

Sal Gallo noted, “Nowadays, our agents use DocuSign, an electronic way to sign and initial

contracts in just minutes! Bette and I used to pack the kids into the car and drive to Washington, D.C., to present a contract.”

Even though technology has made the real estate process faster and physically easier, they both insist that success is achieved with hard work, follow-up, personal contact, and the development of lasting relationships with customers and clients. “We believe that we have instilled in our Gallo team just how important it is to communicate with their customers, clients, and fellow REALTORS® with warmth, honesty, and the utmost integrity,” said Bette.

The management team strives to sustain this standard in every transaction: Andrew Ratner, company vice-president/Rehoboth Beach office broker; Sandy Wright, Lewes office broker; Mary Cerami, Bethany Beach office broker; Adriane Gallagher, Lewes rental manager; Michelle Esposito, Rehoboth Beach rental manager; Martha Smith, Bethany Beach rental manager.

“Sal and I have always given back to our community, and we are so happy to see that the next generation shares our philosophy. We are so appreciative of our community and their support of our business,” Bette Gallo said. “It is a cornerstone of our vision for our company, and we know that the leadership team we have in place will carry that forward for years to come.”



BERKSHIRE HATHAWAY | Gallo Realty
HomeServices

Cover Property 5 Camden Avenue, Lewes Beach

**FANTASTIC
LEWES BEACH**

Discover Lewes Beach from this spacious, bright home! Enjoy a sprawling open floorplan with hardwood flooring, living room with gas fireplace, built-in desk with shelving in the study, gourmet kitchen with stainless-steel appliances and granite countertops, third-level loft, and the multiple decks, porches, and balconies for taking in the breezes and views of both the bay and the canal! Home boasts a private first-floor master suite, along with 4 spacious BRs upstairs. Make 2019 the year you buy your beach home, so close to downtown Historic Lewes! \$1,295,000



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